



# Azure Rewards

January – March 2025

# **Azure Rewards**

| Program           | Microsoft CSP   |  |
|-------------------|---|--|
| Program Period    | 01/01/2025 to 31/03/2025  |  |
| Billing Period    | 01/02/2025 to 30/04/2025  |  |
| Eligible Products | Category 1 - Power Boost:   |  |
|                   | <b>Azure (Pay as You Go)</b> instances invoiced greater than \$200 ex. GST that are eligible for Partner Earned Credit (PEC).   |  |
|                   | Category 2 - Power Build:   |  |
|                   | <b>Azure solution proposal</b> with an annual Azure Consumption Revenue<br>(ACR) invoice which is equal to or greater than AUD \$3,500 ex. GST that is<br>eligible for Partner Earned Credit (PEC) and qualified for Microsoft PL-<br>AMMP funding. |  |
|                   | Category 3 – Power Analyse:   |  |
|                   | Azure Fabric Capacity Reservation   |  |
|                   | • DZH318Z0F7D6  |  |
| Incentives        | Category 1 - Power Boost:   |  |
|                   | <ul> <li>Receive 80% off your first month PAYG Azure invoices when you<br/>add a New Customer* onto Azure (Pay as You Go) during the<br/>Program Period.</li> </ul>   |  |
|                   | Category 2 - Power Build:   |  |
|                   | <ul> <li>Receive up to \$15,000 incentive when you leverage Synnex CSP<br/>Professional Service for deploying your proposed Azure solution.</li> </ul>  |  |
|                   | Category 3 – Power Analyse:   |  |
|                   | <ul> <li>Receive extra 5% cashback on your first 6 months of Azure Fabric<br/>Capacity Reservation invoices. And, additional 10% discount from<br/>Synnex Professional Service net invoice amount.</li> </ul>                                       |  |

IMPORTANT: Please read these terms and conditions before participating in the program. By participating in the program, YOU ("Reseller") are deemed to have read and understood, and agreed to abide by, these terms and conditions.

\*Terms & Conditions apply

### Construct:

Eligible Partners who have **new Azure transactions** through Synnex during the program period will be entitled for incentives as below:

### Category 1 - Power Boost:

• Receive **80% off your first month PAYG Azure invoices** when you add a **New Customer\*** onto Azure (Pay as You Go) during the Program Period.

#### Category 2 - Power Build:

| Annual Azure Consumption Revenue<br>ex gst (AUD) | <b>Power Build</b><br>Synnex CSP Professional Service Funding |
|--|---|
| \$3,500 - \$7,500                                | \$1,500   |
| \$7,500.01- \$15,000                             | \$2,000   |
| \$15,000.01 - \$26,000                           | \$3,500   |
| \$26,000.01 - \$37,000                           | \$5,000   |
| \$37,000.01 - \$110,000                          | \$12,000  |
| \$110,000 +                                      | \$15,000  |

#### Category 3 – Power Analyse:

| Power Analyze   |  |
|---|--|
| Azure Fabric  |  |
| <b>Power Boost plus additional 5% cash back</b> each month for the first 6 months, and <b>10%</b> |  |
| discount from Synnex CSP Professional Service net invoice amount.                                 |  |

#### **Terms and Conditions:**

- \*New customer: An Azure tenancy transacting through Synnex CSP that did not have any transactions with Synnex CSP in the previous month.
- Incentive payout calculated on maximum of 3 new tenants per partner for **Power boost and is capped** at \$3,200 ex. GST per partner.
- Incentive payout calculated on maximum of 3 new tenants per partner for Power build and is capped at \$15,000 ex. GST per partner. Funding amount will be capped at the net amount of the Synnex Professional Service project invoice.
- Incentive payout calculated on maximum of 3 new tenants per partner for **Power Analyse and is** capped at \$1,000 ex. GST per month per partner.
- Incentive will be paid by account credit which is applied following the remittance of current invoice(s). To be paid at the conclusion after the billing period.
- The cashback and discount eligibility will be calculated on the portion of the Synnex CSP professional Services net invoices applicable to the program period.
- Partner must comply with Synnex CSP Professional Services on-boarding process and the confidentiality terms of agreement.
- Partner must supply valid information for the release of incentives.
- Qualification and incentive amount are solely under the discretion of Synnex CSP.
- The maximum incentive amount will not exceed the amount of the corresponding professional service the partner is purchasing from Synnex.
- Any partner who is not compliant with the terms and conditions of the Synnex CSP Professional Services Agreement will not be eligible to redeem the Synnex CSP Professional Services incentives.
- All tenants must remain with Synnex CSP for a minimum of 12 months, or the incentive payout is billable.
- In the event of a Partner's qualified subscription leaves Synnex within the subscription's annual commitment term, the Partner will be liable for any incentives received for the respective subscription. Synnex will invoice the Partner for the total amount of such incentives.

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## General terms and conditions:

• Synnex may update, change, cancel or terminate the Program or the Term or any portion of these Program Terms at any time.

- Partner must be 100% payment compliant for all their Synnex invoices to qualify.
- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- Synnex is not liable for failed delivery of prizes due to incorrect information supplied (such as incorrect email address).

• Prize pool is limited. Partners will be incentivised on first-come first-serve basis. Synnex will withdraw the offer once the prize pool has been exhausted, with or without any notice.

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#### www.synnex.com.au/en/Content-Pages/Terms/Privacy-Policy

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