



# Microsoft 365 Accelerators

April - June 2025

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## Program Outline:

Program	Microsoft CSP NCE
Program Period	01/04/2025 to 30/06/2025
Billing Period	01/05/2025 to 31/07/2025
Eligible Products	Commercial SKUs only, annual term subscription only. <b>Category 1:</b> <ul style="list-style-type: none"><li>• Microsoft 365 Business Premium</li></ul> <b>Category 2:</b> <ul style="list-style-type: none"><li>• Microsoft 365 E3</li></ul> <b>Category 3:</b> <ul style="list-style-type: none"><li>• Microsoft 365 E5</li></ul>

## Construct:

Eligible Partners who transact with **new end-customer** through Synnex by adding **net** new seats of eligible products or, by upgrading their **existing end-customers'** CSP subscription from the eligible product categories during the program period will be entitled for rebate as below:

	<b>Category 1 Microsoft 365 Business Premium</b>	<b>Category 2 Microsoft 365 E3</b>	<b>Category 3 Microsoft 365 E5</b>
<b>Net New Seats Added/Upgraded</b>	<b>Incentive</b>		
25-49	\$600	\$1000	\$1500
50-124	\$1200	\$2000	\$3000
125-249	\$1900	\$3200	\$4800
250-449	\$2700	\$3800	\$5500
450+	\$3000	\$4200	\$6000

## Deal Registration

Deal registration with the Synnex designated platform is required for all qualified transactions to be eligible an incentive payout.

## Payout Booster for early registration

A Payout Booster will be available for early deal registration. It will increase the incentive payout by the following percentage:

<b>Deal Registration Timing</b>	<b>Payout Booster Percentage</b>
Same calendar month of transaction	0%
Previous calendar month of transaction	20%

## Terms & Conditions:

1. Incentive will be paid via credit note issued to the partner after the conclusion of billing period.
2. Net new customer tenants are defined as those that have not been billed by Synnex in the past 13 months for annual billing CSP license and have not been billed by Synnex in the past month for monthly billing CSP license.
3. Migration seats from legacy to NCE are excluded.
4. Subscription upgrade must be done through Synnex B2B portal with successful result. An upgrade from month to month to annual term does not qualify.
5. Trial subscription is excluded from this incentive program.
6. Incentive payout is capped at \$8,000 per eligible partner in this program.
7. This program cannot be used in conjunction with other incentives offers.
8. Qualification is solely under the discretion of Synnex.
9. Prize pool is limited. Partners will be incentivised on first-come, first-serve basis. Synnex will withdraw the offer once the prize pool has been exhausted, with or without any notice.
10. In the event of a Partner's qualified subscription leaves Synnex within the subscription's annual commitment term, the Partner will be liable for any incentives received for the respective subscription. Synnex will invoice the Partner for the total amount of such incentives.

**IMPORTANT:** Please read these terms and conditions before participating in the program. By participating in the program, YOU ("Reseller") are deemed to have read, understood, and agreed to abide by these terms and conditions.

## General Terms and Conditions:

- Synnex may update, change, cancel or terminate the Program or the Term or any portion of these Program Terms at any time.
- Partner must be 100% payment compliant for all their Synnex invoices to qualify.
- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- Synnex is not liable for failed delivery of prizes due to incorrect information supplied (such as incorrect email address).

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