



EOFY UPGRADE INCENTIVES

June 2025

Synnex CSP EOFY Upgrade Incentives

Program Outline

Program	Microsoft CSP NCE
Program Period	01/06/2025 to 30/06/2025
Billing Period	01/07/2025 to 31/07/2025
Eligible Products	Only commercial SKUs for below products with an annual term subscription and a monthly payment term: <ul style="list-style-type: none">• Microsoft 365 Business Premium• Microsoft 365 E3• Microsoft 365 E5

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Eligible Partners who transact in one of the following ways during the program period for a **minimum of 125 seats** during the program period to be eligible for the incentive:

- Acquire a **new end-customer** through Synnex by adding **net** new seats of eligible products; or
- Upgrade their **existing end-customers'** CSP subscription from the eligible products

To be eligible the Partner must have the **deal registered** with the Synnex designated platform in the same calendar month when the transaction occurred.

Incentive:

- 1 unit of Microsoft Surface Laptop 7

Important Notes:

- Incentive is capped at 1 unit of Microsoft Surface Laptop 7 per eligible partner in this program.
- The incentive is capped at a maximum of 10 units of Microsoft Surface Laptop 7 for the entire program across all partners.
- The incentive will be distributed to the top 10 eligible partners who have added or upgraded the most seats.

IMPORTANT: Please read these terms and conditions before participating in the program. By participating in the program, YOU ("Reseller") are deemed to have read, understood, and agreed to abide by these terms and conditions.

Terms & Conditions:

1. The Microsoft Surface Laptop incentive will be released to the eligible partner after the conclusion of billing period.
2. Net new customer tenants are defined as those that have not been billed by Synnex in the past 13 months for annual billing CSP license and have not been billed by Synnex in the past month for monthly billing CSP license.
3. Migration seats from legacy to NCE are excluded.
4. Subscription upgrade must be done through Synnex B2B portal with successful result. An upgrade from month to month to annual term does not qualify.
5. Trial subscription is excluded from this incentive program.
6. Prize pool is limited. Partners will be incentivised on first-come, first-serve basis. Synnex will withdraw the offer once the prize pool has been exhausted, with or without any notice.
7. This program cannot be used in conjunction with other incentives offers except for M365 Accelerators Promo.
8. Qualification is solely under the discretion of Synnex.
9. In the event of a Partner's qualified subscription leaves Synnex within the subscription's annual commitment term, the Partner will be liable for any incentives received for the respective subscription. Synnex will invoice the Partner for the total amount of such incentives.

General Terms and Conditions:

- Synnex may update, change, cancel or terminate the Program or the Term or any portion of these Program Terms at any time.
- Partner must be 100% payment compliant for all their Synnex invoices to qualify.
- All values referred to in this document are ex GST, unless explicitly stated to be otherwise.
- Synnex is not liable for failed delivery of prizes due to incorrect information supplied (such as incorrect email address).

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